

Derek Johnston Soundmask Canada Ltd. 10 – 5115 Harvestor Road Burlington, ON L7L 0A3

Dear Derek:

I wanted to send you a letter of appreciation to let you know how pleased we are with the Sound Mask System that was installed in our offices earlier this year.

Being a wealth management firm we have many conversations with our high net worth clients about their personal finances and life goals. Privacy and discretion are of utmost importance to our clients and our business. The historical building in which we work has wooden beams and many glass walls, which are quite beautiful, however the sound tends to travel from office to office and even from floor to floor. Several clients commented about overhearing confidential remarks from private offices in the building. My own office is right next to the boardroom and I could easily hear most of the comments in meetings being held there and even in the office on the floor right above me.

Since the Sound Mask System was installed we can only hear muffled voices but cannot make out what is being said. The situation with client meetings has dramatically improved and both our Investment Advisors and our clients are much more comfortable discussing personal items in the office. I can also say that my personal productivity has definitely improved since I am not distracted with noise from other offices and boardroom meetings.

We love the fact that we can easily remove the system and take it with us should we decide to move to new offices when our lease is up in a couple of years. Being able to control the volume ourselves is also invaluable since we do have a couple of people who have very loud voices so we can effectively control their sound as well.

Overall we couldn't be happier with the Sound Mask System. I would recommend it to anyone with sound issues in a work environment.

Yours Truly,

Peter Slykhuis, C.A. Senior Investment Advisor National Bank Financial- Wealth Management 905-849-2844

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